

**CHARLOTTE DOUGLAS INTERNATIONAL AIRPORT
AIRPORT ADVISORY COMMITTEE**

**Minutes from the February 2, 2012 meeting
Piedmont Conference Room
8:00 a.m.**

Present

Drew Riolo, Chair
Shawn Dorsch, Vice Chair
Todd Fuller
Crystal Jackson
Morgan Edwards
Ed McMahan
Tim Gause
Pamela Bennett
Scott Culpepper

Staff Present

T.J. Orr, Aviation Director
Jennifer Long, Customer Relations Manager
Lauri Golden, Customer Service Coordinator

Guest Speakers

Patty Fitzpatrick, CLT Port Director for CBP
Barry Chastain, Asst. CLT Port Director for CBP

Absent

George Pretty
Russ McMillan

1. CALL TO ORDER

AAC Chair Drew Riolo called the meeting to order at 8:00 a.m.

2. PLEDGE OF ALLEGIANCE

3. APPROVAL OF JANUARY 5, 2012 MINUTES

Edwards requests that his name be corrected in two places in the minutes, from Morgan to Edwards. Following that change, the minutes are approved.

4. BUSINESS AGENDA

1. Amendment to HMS Host Concessionaire Contract

Action: Approve Amendment #5 to the food & beverage concession contract with Host International, Inc. in which Host will be reimbursed by the City in an amount not to exceed \$495,000 for construction costs resulting from the build-out of additional food and beverage concession space in Concourse E at the Passenger Terminal.

Background:

- In 2002, Council approved an eight-year agreement allowing Host International, Inc. to operate food & beverage and merchandise facilities at the Airport.
- In June 2009, Council approved an amendment of the agreement under which Host agreed to surrender its right to operate merchandise concession, and changed the business terms to a payment of fixed rental plus 50% of profits to the City. It also extended the term to 2015.
- Under the current agreement, the City can fund and construct additional concession space and Host will fund and construct improvements to the new concession space.
- Host has proposed that the City construct an 2,700 square foot expansion to concourse E to permit it to expand its food and beverage concessions on concourse E to better serve the growing traffic in that area. The cost of that project that would be the City's responsibility is \$495,000.

- Host has also proposed that it be permitted to up-fit the new space and refurbish 3,816 square feet of existing space into a new, updated food and beverage concept. The up-fit would be Host's responsibility and is estimated to cost \$3,810,000.
- Due to the impracticality of two contractors working in the same space to create the build-out and up-fit, it is recommended Host award and administer the construction contract and be reimbursed for the Airport's share of construction (up to \$495,000) from future rental payments
- Under the proposed arrangement Host will employ competitive bidding and will comply with all state and local laws just as if the City were to be awarding the contract.
- The new concept is projected to produce \$12 million in annual sales.

Small Business Enterprise

Established SBE Goal: 20%

Committed SBE Goal: TBD

Council Date: February 13, 2012

Fuller: Is Host familiar with construction?

Orr: They bid the work. They have done work on all of the food and beverage unfitting in the terminal building and do it the same way around the country. Essentially they use the same contractors and architects as we do.

McMahan: It seems like ever since we brought in Paradies to operate the retail, the food offerings seem to be improving too. Competition has been good.

Motion: McMahan

Second: Bennett

Vote: 8-0 (Culpepper absent for vote)

2. Airport Landscape Maintenance Service Contracts

- Action:**
- A. Award a three year contract in the amount of \$314,010.45 to Denver Landscape Services for Landscape Maintenance of Zones 1 and 8, and**
 - B. Award a three year contract in the amount of \$352,027.50 to Accolade Design for Landscape Maintenance of Zones 2, 4, and 7, and**
 - C. Award a three year contract in the amount of \$77,840.40 to Southern Shade Tree Company, Inc. for Zone 3 Landscape Maintenance, and**
 - D. Award a three year contract in the amount of \$123,797.68 to The Grass Is Greener for Zone 5 Landscape Maintenance, and**
 - E. Award a three year contract in the amount of \$103,098.45 to Tru Green for Zone 6 Landscape Maintenance, and**

Background:

- In 1998, the Aviation Department began contracting for the landscaping maintenance work outside of the perimeter security fence on a lump sum basis.
- In August 2008, City Council approved a contract with Valleycrest Landscape Maintenance for landscaping maintenance services in the amount of \$1,420,000 for 40 months (\$35,500 per month).

- The total amount of the contracts included in this action is \$970,774.50 for three years (\$26,965.96 per month), representing a 24% reduction in costs.
- This contract was unbundled to provide more opportunities for SBE's to bid for the work. As part of this initiative, city-certified SBE's received email notification of the bid. The Airport also waived labor and material bonds which would have normally been required in order to bid.
- An invitation to bid (ITB) was advertised on November 29, 2011.
- Bids were received on January 10, 2012.
- Thirteen vendors replied to the ITB, 2 were certified SBE's, although neither were low-bid.

Contract Terms

- The contracts were bid on a unit-price basis with estimated quantities and frequencies of work.
- Each contract is a three (3) year term and 60 day termination clause.

Small Business Opportunity

No SBE goal was set for this contract because subcontracting opportunities were not identified (Part C: Section 2.4 of the SBO Policy).

Summary of Bids

Awarded Zones Bid Summary

Bidder Name	Zone #	3 Year Total
Denver Landscape Services	1 and 8	\$224,799.30
Accolade Design	2, 4 and 7	\$158,878.50
Southern Shade Tree Company, Inc.	3	\$77,840.40
The Grass is Greener	5	\$123,797.68
Tru Green	6	\$103,098.45

Zone 1 Bid Summary

Charlotte Douglas International Airport

Project: ITB 2011-11-001 Landscaping Services

Bid Opening: January 10, 2012 @ 11:00 am

Bidder Name	3 Year Total
Diamond Athletic Landscaping	\$ No Bid
Leisure Time Lawn Care, LP	\$ No Bid
Roundtree Companies, LLC	\$ No Bid
Samson Grounds Management, LLC	\$ No Bid
Southern Shade Tree Company, Inc.	\$ No Bid
The Grass Is Greener	\$ No Bid
Denver Landscape Services	\$224,799.30
Accolade Designs	\$426,591.00
Environmental Design Landscape	\$462,793.95
Smith Grounds Management	\$486,806.56
Tru Green Landcare	\$612,535.00
Designia Maintenance, Inc.	\$1,076,986.90
Mainscape	\$1,251,419.40

Zone 2 Bid Summary

Charlotte Douglas International Airport
Project: ITB 2011-11-001 Landscaping Services
Bid Opening: January 10, 2012 @ 11:00 am

Bidder Name	3 Year Total
Diamond Athletic Landscaping	\$ No Bid
Roundtree Companies, LLC	\$ No Bid
Southern Shade Tree Company, Inc.	\$ No Bid
Accolade Designs	\$158,878.50
Denver Landscape Services	\$170,844.30
The Grass Is Greener	\$229,697.33
Environmental Design Landscape	\$248,855.24
Smith Grounds Management	\$289,280.71
Designia Maintenance, Inc.	\$345,682.81
Leisure Time Lawn Care, LP	\$367,821.30
Mainscape	\$393,270.90
Tru Green Landcare	\$612,535.00
Samson Grounds Management, LLC	\$899,775.80

Zone 3 Bid Summary

Charlotte Douglas International Airport
Project: ITB 2011-11-001 Landscaping Services
Bid Opening: January 10, 2012 @ 11:00 am

Bidder Name	3 Year Total
Designia Maintenance, Inc.	\$ No Bid
Diamond Athletic Landscaping	\$ No Bid
Roundtree Companies, LLC	\$ No Bid
Tru Green Landcare	\$ No Bid
Southern Shade Tree Company, Inc.	\$77,840.40
Accolade Designs	\$94,941.00
Smith Grounds Management	\$120,434.69
Leisure Time Lawn Care, LP	\$136,969.80
Denver Landscape Services	\$154,938.30
Environmental Design Landscape	\$156,402.77
The Grass Is Greener	\$157,130.33
Mainscape	\$169,128.30
Samson Grounds Management, LLC	\$367,048.00

Zone 4 Bid Summary

Charlotte Douglas International Airport
Project: ITB 2011-11-001 Landscaping Services
Bid Opening: January 10, 2012 @ 11:00 am

Bidder Name	3 Year Total
Designia Maintenance, Inc.	\$ No Bid
Diamond Athletic Landscaping	\$ No Bid
Leisure Time Lawn Care, LP	\$ No Bid
Southern Shade Tree Company, Inc.	\$ No Bid
The Grass Is Greener	\$ No Bid
Tru Green Landcare	\$ No Bid
Mainscape	\$128,627.40
Accolade Designs	\$185,526.00
Denver Landscape Services	\$238,791.30
Smith Grounds Management	\$270,532.35
Environmental Design Landscape	\$350,681.56
Samson Grounds Management, LLC	\$932,970.50
Roundtree Companies, LLC	\$962,897.93

- Mainscape declined to accept bid due to required aggregate pricing not being met.

Zone 5 Bid Summary

Charlotte Douglas International Airport
Project: ITB 2011-11-001 Landscaping Services
Bid Opening: January 10, 2012 @ 11:00 am

Bidder Name	3 Year Total
Designia Maintenance, Inc.	\$ No Bid
Leisure Time Lawn Care, LP	\$ No Bid
Roundtree Companies, LLC	\$ No Bid
The Grass Is Greener	\$123,797.68
Southern Shade Tree Company, Inc.	\$128,635.79
Denver Landscape Services	\$149,061.15
Accolade Designs	\$161,500.50
Environmental Design Landscape	\$198,531.33
Tru Green Landcare	\$208,843.95
Smith Grounds Management	\$287,570.05
Diamond Athletic Landscaping	\$504,452.55
Mainscape	\$505,269.45
Samson Grounds Management, LLC	\$948,958.50

Zone 6 Bid Summary

Charlotte Douglas International Airport
Project: ITB 2011-11-001 Landscaping Services
Bid Opening: January 10, 2012 @ 11:00 am

Bidder Name	3 Year Total
Designia Maintenance, Inc.	\$ No Bid
Leisure Time Lawn Care, LP	\$ No Bid
Roundtree Companies, LLC	\$ No Bid
Tru Green Landcare	\$103,098.45
The Grass Is Greener	\$114,270.19
Southern Shade Tree Company, Inc.	\$128,654.88
Denver Landscape Services	\$153,943.65
Environmental Design Landscape	\$187,216.94
Accolade Designs	\$232,218.00
Smith Grounds Management	\$298,783.80
Mainscape	\$455,546.70
Diamond Athletic Landscaping	\$734,234.55
Samson Grounds Management, LLC	\$1,085,642.25

Zone 7 Bid Summary

Charlotte Douglas International Airport
Project: ITB 2011-11-001 Landscaping Services
Bid Opening: January 10, 2012 @ 11:00 am

Bidder Name	3 Year Total
Designia Maintenance, Inc.	\$ No Bid
Leisure Time Lawn Care, LP	\$ No Bid
Southern Shade Tree Company, Inc.	\$ No Bid
Accolade Designs	\$7,623.00
The Grass Is Greener	\$10,061.89
Tru Green Landcare	\$25,697.70
Mainscape	\$26,258.40
Samson Grounds Management, LLC	\$47,517.75
Diamond Athletic Landscaping	\$53,251.80
Environmental Design Landscape	\$54,952.76
Denver Landscape Services	\$60,703.65
Smith Grounds Management	\$62,559.00
Roundtree Companies, LLC	\$114,584.40

Zone 8 Bid Summary**Charlotte Douglas International Airport****Project: ITB 2011-11-001 Landscaping Services****Bid Opening: January 10, 2012 @ 11:00 am**

Bidder Name	3 Year Total
Designia Maintenance, Inc.	\$ No Bid
Roundtree Companies, LLC	\$ No Bid
Southern Shade Tree Company, Inc.	\$ No Bid
Tru Green Landcare	\$ No Bid
Denver Landscape Services	\$89,211.15
Accolade Designs	\$94,484.25
Environmental Design Landscape	\$101,880.77
Smith Grounds Management	\$104,328.25
The Grass Is Greener	\$139,076.44
Leisure Time Lawn Care, LP	\$150,588.90
Samson Grounds Management, LLC	\$180,437.25
Mainscape	\$185,720.85
Diamond Athletic Landscaping	\$240,970.80

Council Date: February 13, 2012

Fuller: Are the areas all different in size?

Orr: They vary in size. What we tried to do is make them contiguous areas of similar type work.

Riolo: I find it interesting to look at the difference in the bids and how different small businesses view it. If you look at the Zone 1 bid, the winner was Denver Landscape at \$225,000 and then the top bidder was Mainscape at a million more. If you then turn and look at another place; Mainscape comes in lower than any other bidder. So I thought it was very unique, I thought it was very interesting to see how the small businesses bid on that.

Motion: Dorsch

Second: Fuller

Abstain: Edwards and Culpepper

Vote: 7-0

3. Piedmont Natural Gas Agreement

Action: Adopt a Budget Ordinance appropriating \$1,595,805 from the Airport Fund Balance to reimburse Piedmont Natural Gas for the relocation of underground pipelines under the Intermodal Yard at Charlotte Douglas International Airport.

Background:

- In June 2010 Council approved a Master Development Agreement (MDA) with Norfolk Southern Corporation ("NS") providing for the lease of Airport land upon which NS is to construct a truck/rail container transfer facility ("Intermodal Yard") at the Airport to replace the current NS intermodal yard along North Brevard Street in North Charlotte. Under the MDA, when NS presents an executed Lease the Aviation Director is authorized and obligated to execute the Lease.

- The MDA also requires the City to develop agreements to contract with Piedmont Natural Gas ("PNG") to relocate underground pipelines at the Airport to facilitate construction and operation of the Intermodal Yard at the Airport, at the cost of the City.
- The Airport has perfected the required agreements with PNG at an estimated cost of \$1,595,805 subject to execution by both PNG and the Aviation Director. The agreement requires the City to advance the estimated cost of the pipeline relocation within 15 days of execution of the pipeline agreement. It also provides that PNG will reimburse the amount of any cost under-runs and the City will reimburse PNG the amount of any cost over-runs.
- The Airport has been notified by NS that it intends to send the Lease to the City for execution in time to enable NS to commence construction at the Airport on February 13, 2012.
- Once the Aviation Director has executed the Lease it will be timely to execute the pipeline agreement with PNG, and, within fifteen days pay PNG the estimated amount of the cost of the pipeline relocation.
- Council is requested to authorize the requested appropriation to provide funds to enable the Airport to fulfill the City's obligations to NS under the MDA.

Council Date: February 13, 2012

Motion: Gause
 Second: Dorsch
 Vote: 9-0

4. Property Transaction

Action: **Approve the following property acquisition.**
Airport Master Plan Land Acquisition
Owner(s): Roy and Carole Reeves, Garvin and Jeni Keener
Property Address: 3101 and 3109 Barry Drive
Property to be acquired: .952 acres
Improvements: vacant land
Purchase Price: \$100,000.00
Remarks: The purchase price was determined by an independent appraisal and was reviewed by a second appraiser. Each appraisal takes into consideration the specific quality and quantity of the land. The tax value is determined on a more generic basis and will be higher or lower for land/house with certain attributes. Property is acquired per Federal Guidelines 49 CFR Part 24 of the Uniform Acquisition and Relocation Act of 1970. Acquisition costs are eligible for Federal Aviation Administration reimbursement.
Zoned: R3 Use: single family residence
Tax Value: \$46,000
Tax Code: 055-369-07 and 055-369-08

Council Date: February 13, 2012

Edwards: I think last week you mentioned that there is a deadline for people to be included?

Orr: Yes.

Edwards: Do you anticipate anyone else coming forward before that offer expires?

Orr: Well remember that this offer has been open for in excess of ten, actually maybe closer to twenty years, so it's getting harder to anticipate what people will do. But in the last month we have had one

additional person apply for insulation.

Edwards: I was just curious if we were going to have to dip into that again.

Orr: Probably, but not to any large extent.

Motion: Edwards

Second: Jackson

Vote: 9-0

5. Property Transaction

Action: **Approve the following property acquisition.**
Project: Airport Master Plan Land Acquisition
Owner(s): Betty Jean and Kevin William Smith
Property Address: 4801 Beam Road
Property to be acquired: .7 acres
Improvements: Single Family residence
Purchase Price: \$163,000.00

Remarks: The purchase price was determined by an independent appraisal and was reviewed by a second appraiser. Each appraisal takes into consideration the specific quality and quantity of the land. The tax value is determined on a more generic basis and will be higher or lower for land/house with certain attributes. Property is acquired per Federal Guidelines 49 CFR Part 24 of the Uniform Acquisition and Relocation Act of 1970. Acquisition costs are eligible for Federal Aviation Administration reimbursement.

Zoned: R3 Use: single family residence

Tax Value: \$111,000

Tax Code: 141-054-11

Council Date: February 27, 2012

Motion: Edwards

Second: Dorsch

Vote: 9-0

6. Video Technology Package Change Order

Action: **Approve Change Order #1 in the amount of \$395,000 with The Bowers Group, LLC. for additional video displays throughout the terminal building.**

Background:

- In June 2011, City Council awarded a contract to The Bowers Group, LLC. in the amount of \$1,352,700 for the purchase and installation of various video displays throughout the terminal building.
- This change order will provide for the purchase and installation of additional video displays. The original contract was bid as a unit cost contract, the additional video display cost are from the same unit cost.
- Display locations include:
 - 2 flight departure monitors in the Business Valet lobby
 - 6 flight departure monitors in the new East Terminal Expansion
 - 6 flight departure and 6 flight arrival monitors at 'A' security checkpoint
 - 6 flight departure monitors on Concourse A

- 12 flight departure monitors on Concourse B
- 12 flight departure monitors on Concourse C
- 4 advertising monitors in Baggage Claim

Small Business Opportunity

No SBO goal was set for this contract because subcontracting opportunities were not identified (Part C; Section 2.4 of the SBO Policy).

Council Date: February 27, 2012

Edwards: In the new expansion, will you have any arrival screens inside security?

Orr: Yes, there will be some between B and C Concourses.

Edwards: That question gets asked a lot.

Motion: Culpepper

Second: Bennett

Vote: 9-0

7. STATUS REPORTS

1. Global Entry

Patty Fitzpatrick, Port Director for U.S. Customs and Border Protection (CBP) at CLT and Barry Chastain, Assistant Port Director, speak to the committee about Global Entry.

- Customs and Border Protection (CBP), U.S. Department of Homeland Security, plans to add Global Entry to CLT in March 2012.
- Global Entry membership allows expedited clearance upon arrival in the U.S. by using automated kiosks, located at select airports, rather than having to go through the traditional arrival process.
- Members are not required to complete the Customs Declaration Form; goods can be declared at the kiosks.
- The membership fee is \$100; membership is valid for five years.
- Travelers may apply online at www.globalentry.com or at Program Enrollment Centers, located in select airports. CLT will also serve as an Enrollment Center.
- It is currently operational at the top 20 airports in the country and began as a prototype.
- It was recently approved and four more airports were added, including CLT.
- One kiosk is planned for CLT, but additional units can be added if needed.
- The kiosk will be placed in the Primary section of Customs, where the current Crew lane is located.
- The program allows CBP officers to focus more on high-risk travelers by allowing approved Global Entry members quicker processing.

Fitzpatrick: I know Mr. Riolo had a question about front of the line privileges at the exit point of the Customs area. Right now, the current space at the exit point is a little too tight to create that separate lane for Global Entry members. But with the expansion underway, that exit point will increase dramatically, allowing for a separate lane.

Dorsch: How is renewal going to work? I joined this program 3 or 4 years ago. It says it goes for five years. How am I going to know when my time is up? Am I going to get something alerting me of this in the mail?

Chastain: I have not heard how the process will work, other than knowing that at the end of five years, there is a reapplication period. But the reapplication period is very brief. We will be doing it

electronically, basically go back in and re-vet the person to make sure nothing has changed in the last five years. But as far as how you are notified, I am not certain at this time.

Fitzpatrick: Technically you are re-vetted every time you use Global Entry because the system keeps track of all that. So if your situation has been changed at all, we update that. Everything is updated every time. I assume you get a bill for renewal but I can certainly find that out for you. If you haven't gotten anything, it's probably because the program has only been alive for four years- it's very new.

Fuller: The enrollment center here is not set up yet?

Fitzpatrick: It's going to be set up simultaneously as they put the kiosk in. We already have plans for the trainers to come here. We actually may go to Atlanta and send some people to Atlanta in twelve weeks. They enroll hundreds of people so they'll sit down with them to get some training. So that should happen soon too.

McMahan: Does CBP fall under homeland security?

Fitzpatrick: Yes.

Culpepper: Can children traveling with a member utilize the same screening processes?

Chastain: They can, but I believe it is children under the age of 14 years old.

Riolo: I actually never use my card, I just use my passport.

Chastain: That is correct, the card is not actually what you will have to use. What you will be using is your passport as documentation. That card basically identifies you as somebody that is a member of Global Entry. There will also be a little sticker that we will be putting on the back of your passport too.

Dorsch: Yes, I have a sticker on the back of my passport.

Fitzpatrick: There is a biometric feature in your passport, so when you swipe it, we know who you are.

Riolo: We are going to recap this for the members. What this allows you to do is when you enter the primary point, which we used to call Passport Control, your passport is looked at and stamped when you arrive into Charlotte. This allows you to totally skip that. You will walk over to a kiosk machine with your passport; have that scanned, you'll get a piece of paper that will come out of there and you'll bypass that whole line. If you've been into Charlotte later in the afternoon when we get the international arrivals and you're in that line, sometimes it could be a wait as long as 30 minutes to an hour. Then, you will proceed to what in the area we used to call Customs, after you pick up all of your bags. You will take that piece of paper turn that in and bypass the line and then you'll be out. So it really helps out if you're making a connection- it really works out.

Edwards: Is there any frequency of travel that you suggest a person pursue?

Fitzpatrick: That is totally up to you. I would do it even if you travel only once a year, especially if you have kids, you don't have to stand in that line. It's worth it, especially for 5 years.

Riolo: Did I hear you say that if you travel with your family and you are a member, they can bypass if they have their own passport?

Chastain: That is correct, I believe it's younger than 14.

Fitzpatrick: The place where the kiosk will be is right at that crew lane. We are still going to swipe that kid's passport to admit them into the country.

Edwards: Does that include grand kids?

Chastain: Not sure, I would say it would probably be allowed with grand kids.

2. Construction Update

Orr updates the committee on a variety of construction projects.

Baggage Claim Renovations

- Renovations will be completed this month.
- Finishing touches include completing the terrazzo flooring in Zones D & E, installing the glass signage for the airline logos above the baggage carousels and directional signage throughout.
- The entire renovation project includes new ceiling tiles, new eco-friendlier lighting, new signage, new digital displays, new rental car counters, repainted walls and new terrazzo flooring.

East Terminal Expansion

- This is a 60,000-square foot expansion scheduled to open in June.
- Crews are finishing the steel framing on the west side of the addition.
- Work continues on the mechanical and electrical upfits.
- The expansion will include a fifth security checkpoint with four lanes.
- The Customs area will also be expanded as part of this project.

Hourly Parking

- Demolition of the Hourly deck toll plaza began in late January.
- Crews recently ripped up the Daily surface lot and tore down the bridge that connected the Hourly deck to the Daily surface lot.
- In the coming weeks, work will begin on grading the construction site and installing the storm water drainage system.

Dorsch: Total number of cars in the new deck?

Orr: In the new deck there will be seven levels. There will be roughly 1,000 cars per level. The bottom three levels will be Rental Car Ready & Return and also a quick turn facility, which means when you return your rental car, the company takes it through a car wash, gases it up, cleans it and rinses it again - which is a huge efficiency for them, which is why they are willing to pay for the bottom three levels.

Gause: Do we have any restrictions on construction due to the DNC?

Orr: That's kind of a trick question. There are no restrictions on construction, but any time you have the President coming in and the Secret Service comes in they want everybody to put their hands in the air and stand still for a couple of hours. So it's kind of an individual situation we have to deal with when Air Force One approaches.

Gause: I know that in Uptown, there are some restrictions on construction in and around those restricted areas.

McMahan: Do you know if he'll be going back and forth?

Orr: I suspect he'll be going back and forth.

McMahan: Will this be all hourly parking?

Orr: This will all be hourly parking; it'll be 4,000 spaces of hourly parking.

Jackson: Will you increase the parking rate?

Orr: We will more than likely increase the parking rate when we open that up.

Edwards: On the DNC, is Concord going to be used as a reliever airport as well as for aircraft parking?

Orr: That's totally up to whoever is flying in. Our best information is that we will be able to accommodate corporate aircraft here.

Edwards: I was just curious if there would be enough aircraft parking?

Orr: We can accommodate every airplane that shows up and every person that shows up. We won't know what will be allowed until the TSA and FAA tell us. But we're planning on everybody coming here.

Riolo: There certainly is an inconvenience in air travel when Air Force One comes. But I am an airplane guy and there is nothing more exciting that to see that plane take off or land. Air Force One will be parked over at the guard, that's normally where it goes.

Orr: I am not sure if that will be the case for the DNC. That's because his visit is political.

Riolo: If it is there, the best spot to see it is at the end of Concourse D.

Future D/E Food Court

- Currently under design
- Expansion will result in approximately 15,000 additional square feet
- Will include a new variety of concessions and seated dining areas

Future West Terminal Expansion

- Currently under design
- Expansion will result in approximately 7,000 additional square feet
- New variety of concessions and seated dining areas

3. Year End Numbers

Orr shares various charts indicating year end stats compared to 2010.

Passenger Activity

2010: 38,254,207

2011: 39,043,708

Concession Sales

2010: \$146,163,293

2011: \$154,254,083

Riolo: Do concession numbers include parking?

Orr: They do not. It's just food, beverage and retail inside the terminal building.

Rental Car Revenues

2010: \$99,136,867

2011: \$102,090,122

Parking Revenues

2010: \$31,456,411

2011: \$32,404,787

Parking Transactions

2010: 2,137,056

2011: 2,108,540

Wilson Revenues

2010: \$13,598,889

2011: \$16,806,330

Edwards: Do we have a reduction in planes based here now?

Orr: It's fairly level and consistent, and the gallons of fuel will very closely mimic the sales.

Wilson Air Center- Jet A Fuel Sales in Gallons

2010: \$13,598,889

2011: \$16,806,330

Wilson Air Center- CLT Based Aircraft, Jet A Fuel Sales in Gallons

2010: 1,574,270

2011: 1,712,320

4. Noise

Orr shares a map with the committee highlighting the residents' locations of those filing lawsuit against the City.

Orr: An attorney has filed 48 lawsuits related to noise, all by the same attorney. They were filed a day before the limitation statute ran out. They are located to the north and south of the new runway. Most are located in the Wildwood subdivision. They are in State court, which means they will be trailed under NC law. The liability would be limited in the diminution in property value caused by the over flights.

Meeting adjourned at 8:50 a.m.


T. J. Orr, Aviation Director

Distribution:

Mayor & City Council

Curt Walton, City Manager

Stephanie Kelly, City Clerk

Jeanne Peek, City Boards and Commissions Clerk

Ronnie Bryant, President/CEO, Charlotte Regional Partnership

Bob Morgan, Charlotte Chamber